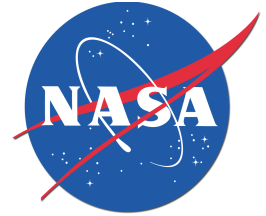


National Aeronautics and Space Administration



**GLENN A. DELGADO**  
**Associate Administrator**  
**Office of Small Business Programs**

Mr. Glenn A. Delgado is the Associate Administrator of the National Aeronautics and Space Administration's (NASA's) Office of Small Business Programs. As the Associate Administrator, Mr. Delgado provides executive leadership and policy direction for developing and implementing policies and initiatives throughout NASA to ensure that all categories of small businesses are afforded opportunities to compete for Agency contracts. Since Mr. Delgado's arrival at NASA in fiscal year 2007, the dollars awarded to small businesses have increased every year. In fiscal year 2006, NASA awarded \$1.94 billion directly to small businesses. At the end of fiscal year 2011, NASA awarded \$2.48 billion directly to small businesses. That amounts to approximately a 28-percent increase in direct awards made to small businesses, which equates to approximately \$541 million. The number of prime contracts awarded to small businesses also rose 42 percent during this timeframe, from 15,141 to 21,456.

During his tenure as the Associate Administrator of NASA's Office of Small Business Programs, Mr. Delgado and his team have worked very closely with the Office of General Counsel and Office of Procurement to publish several new policies, contract clauses, and NASA Federal Acquisition Regulation (FAR) Supplement changes that were very beneficial to the Agency's small business program. In 2009, the Small Business Administration (SBA) recognized some of the new policies/procedures that NASA implemented for its small business program as a Federal Government Best Practice. Mr. Delgado also served as the Chairman of the Executive Committee of the Federal Office of Small and Disadvantaged Business Utilization (OSDBU) Directors Council for fiscal year 2009.

In 2010, Mr. Delgado received the second highest award bestowed by NASA, the NASA Outstanding Leadership Medal, which is awarded to NASA employees for notably exceptional leadership. Mr. Delgado received this award for his innovative practices and excellent stewardship of NASA's small business programs in supporting the Agency's mission, goals, and objectives. In September 2010, the Congressional Black Caucus honored Mr. Delgado with the 2010 Small Business Champion Living Legends award.

Prior to his appointment to NASA, Mr. Delgado served as the Acting Director of the Department of the Navy's Office of Small Business Programs. Mr. Delgado also served as the Director of Small Business for the Naval Air Systems Command (NAVAIR). He has over 29 years of acquisition experience. While at NAVAIR, he worked on several major weapon system programs and served as the Procuring Contracting Officer (PCO) for the A-6, EA-6B, and F/A-18 C/D aircraft.

In September 2006, Mr. Delgado was awarded the Superior Civilian Service medal, the second highest award that can be presented to a civilian in the Navy, for his exceptional service to the Navy Small Business Programs Office. Mr. Delgado was awarded two Department of the Navy Meritorious Civilian Service medals for his innovative approaches in the acquisition process while serving as a PCO for the EA-6B aircraft and for his performance as the Director of Small Business at the Naval Air Systems Command (NAVAIR). Mr. Delgado also received the Department of the Navy Competition and Procurement Excellence Award.

Mr. Delgado earned his B.S. at the University of New Hampshire and his M.B.A. from Marymount University; he also graduated from NAVAIR's Senior Executive Management Development Program. He is Level III-certified in the Acquisition Professional field of Contracting and is a member of the Acquisition Professional Community.

To learn more about NASA's small business programs, please visit <http://www.osbp.nasa.gov>.

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